

**UNITED WAY OF THE  
CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
FINANCIAL STATEMENTS  
JUNE 30, 2021 AND 2020**

TABLE OF CONTENTS

INDEPENDENT AUDITOR’S REPORT.....	Pages 1 - 2
FINANCIAL STATEMENTS	
Statements of Financial Position .....	3
Statements of Activities.....	4 - 5
Statements of Functional Expenses .....	6 - 7
Statements of Cash Flows.....	8
Notes to Financial Statements .....	9 - 20

## Independent Auditor's Report

The Board of Directors  
United Way of the Chattahoochee Valley, Inc.  
Columbus, Georgia

We have audited the accompanying financial statements of United Way of the Chattahoochee Valley, Inc. (the "Organization"), a non-profit organization, which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



The Board of Directors  
United Way of the Chattahoochee Valley, Inc.  
Page Two

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of the Chattahoochee Valley, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Robinson, Grimes + Company, P.C.*

Certified Public Accountants

October 20, 2021

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
STATEMENTS OF FINANCIAL POSITION  
JUNE 30, 2021 AND 2020

<u>ASSETS</u>		<u>2021</u>	<u>2020</u>
Cash and cash equivalents	\$	5,050,260	\$ 4,202,002
Pledges receivable, less allowance for uncollectible		2,833,781	2,023,036
Accounts receivable		106,647	43,700
Other assets		47,612	50,934
Investments		2,069,032	1,416,833
Split interest agreement		1,052,393	834,998
Fixed assets, net of accumulated depreciation		<u>268,079</u>	<u>306,059</u>
Total assets	\$	<u>11,427,804</u>	\$ <u>8,877,562</u>
 <u>LIABILITIES AND NET ASSETS</u> 			
<u>LIABILITIES</u>			
Allocations payable	\$	4,607,066	\$ 4,221,650
Donor designations payable		171,354	87,940
Accounts payable		51,922	28,695
Accrued expenses		83,395	57,186
Paycheck protection program loan		<u>0</u>	<u>228,996</u>
Total liabilities		<u>4,913,737</u>	<u>4,624,467</u>
 <u>NET ASSETS</u> 			
NET ASSETS			
Without donor restrictions		4,797,152	3,073,291
With donor restrictions		<u>1,716,915</u>	<u>1,179,804</u>
Total net assets		<u>6,514,067</u>	<u>4,253,095</u>
Total liabilities and net assets	\$	<u>11,427,804</u>	\$ <u>8,877,562</u>

See Notes to Financial Statements.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2021

	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
<b>PUBLIC SUPPORT &amp; REVENUE</b>			
Gross campaign results (20-21 campaign)	\$ 7,364,209	\$ 0	\$ 7,364,209
Release of 20-21 campaign from restriction	31,895	(31,895)	0
Less donor designations	(202,484)	0	(202,484)
Less provision for uncollectible	(276,425)	0	(276,425)
Net campaign results (20-21 campaign)	6,917,195	(31,895)	6,885,300
Gross campaign results (21-22 campaign)	0	270,439	270,439
Administrative fees received	4,629	0	4,629
In-kind gifts revenue	97,560	0	97,560
Contributions	242,088	0	242,088
Net investment income	428,508	0	428,508
Community schools income	0	22,500	22,500
Women's Initiative income	0	27,576	27,576
Stuff the Bus	0	48,745	48,745
Homeless grant	0	449,158	449,158
Community Schools grant	0	125,500	125,500
Other grant income	26,750	173,404	200,154
Change in value of split-interest agreement	0	217,395	217,395
Other income	230,133	20,000	250,133
Net assets released from restrictions	785,711	(785,711)	0
Other public support & revenue	1,815,379	298,567	2,113,946
Total public support & revenue	8,732,574	537,111	9,269,685
<b>EXPENSES</b>			
Program services			
Gross funds awarded/distributed	4,948,703	0	4,948,703
Less donor designations	(202,484)	0	(202,484)
Net funds distributed	4,746,219	0	4,746,219
Other program services			
United Way programs	1,127,243	0	1,127,243
Total program services	5,873,462	0	5,873,462
Supporting services	1,135,251	0	1,135,251
Total expenses	7,008,713	0	7,008,713
Change in net assets	1,723,861	537,111	2,260,972
Net assets, beginning	3,073,291	1,179,804	4,253,095
Net assets, ending	\$ 4,797,152	\$ 1,716,915	\$ 6,514,067

See Notes to Financial Statements.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2020

	<u>WITHOUT DONOR RESTRICTIONS</u>	<u>WITH DONOR RESTRICTIONS</u>	<u>TOTAL</u>
<b>PUBLIC SUPPORT &amp; REVENUE</b>			
Gross campaign results (19-20 campaign)	\$ 7,220,504	\$ 0	\$ 7,220,504
Release of 19-20 campaign from restriction	22,189	(22,189)	0
Less donor designations	(142,743)	0	(142,743)
Less provision for uncollectible	(1,217,715)	0	(1,217,715)
Net campaign results (19-20 campaign)	<u>5,882,235</u>	<u>(22,189)</u>	<u>5,860,046</u>
Gross campaign results (20-21 campaign)	<u>0</u>	<u>31,895</u>	<u>31,895</u>
Special events	29,120	0	29,120
Administrative fees received	2,935	0	2,935
In-kind gifts revenue	171,519	0	171,519
Contributions	34,922	0	34,922
Net investment income	74,918	0	74,918
Community schools income	0	205,834	205,834
Women's Initiative income	0	46,931	46,931
Stuff the Bus	0	30,680	30,680
Homeless grant	0	292,375	292,375
Community Schools grant	0	20,000	20,000
Other grant income	0	10,000	10,000
Change in value of split-interest agreement	0	26,888	26,888
Other income	1,735	21,657	23,392
Net assets released from restrictions	<u>394,667</u>	<u>(394,667)</u>	<u>0</u>
Other public support & revenue	<u>709,816</u>	<u>259,698</u>	<u>969,514</u>
Total public support & revenue	<u>6,592,051</u>	<u>269,404</u>	<u>6,861,455</u>
<b>EXPENSES</b>			
Program services			
Gross funds awarded/distributed	4,523,728	0	4,523,728
Less donor designations	(142,743)	0	(142,743)
Net funds distributed	4,380,985	0	4,380,985
Other program services			
United Way programs	778,062	0	778,062
Total program services	5,159,047	0	5,159,047
Supporting services	1,046,272	0	1,046,272
Total expenses	<u>6,205,319</u>	<u>0</u>	<u>6,205,319</u>
Change in net assets	386,732	269,404	656,136
Net assets, beginning	<u>2,686,559</u>	<u>910,400</u>	<u>3,596,959</u>
Net assets, ending	<u>\$ 3,073,291</u>	<u>\$ 1,179,804</u>	<u>\$ 4,253,095</u>

See Notes to Financial Statements.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2021

	Program Services			Supporting Services		
	Allocation Services	United Way Programs	Total	Organizational Administration	Fundraising	Total
EXPENSES						
Community investments	\$ 4,569,094	\$ 0	\$ 4,569,094	\$ 0	\$ 0	\$ 0
Salaries	111,593	499,768	611,361	179,605	461,881	641,486
Payroll taxes	8,503	37,238	45,741	10,252	35,929	46,181
Employee benefits	<u>15,903</u>	<u>66,901</u>	<u>82,804</u>	<u>40,855</u>	<u>59,880</u>	<u>100,735</u>
Subtotal	<u>135,999</u>	<u>603,907</u>	<u>739,906</u>	<u>230,712</u>	<u>557,690</u>	<u>788,402</u>
Marketing	0	21,138	21,138	469	18,967	19,436
Bank charges	0	0	0	12,718	0	12,718
Supplies	493	23,898	24,391	347	8,297	8,644
Printing and copying	0	0	0	0	19,187	19,187
Postage and shipping	915	2,378	3,293	1,646	4,412	6,058
Telephone and networks	1,900	10,433	12,333	3,687	9,913	13,600
Occupancy	2,006	26,185	28,191	6,624	9,223	15,847
Board/staff development	0	0	0	149	0	149
Insurance	754	8,865	9,619	5,202	3,465	8,667
Miscellaneous	194	2,536	2,730	1,181	921	2,102
Dues and subscriptions	409	505	914	1,525	1,977	3,502
Depreciation	4,962	5,946	10,908	18,856	22,826	41,682
Legal and professional	996	67,928	68,924	20,059	4,583	24,642
Awards	0	0	0	172	377	549
Kick-Off	0	0	0	0	188	188
Luncheon	0	0	0	318	0	318
Victory celebration	0	0	0	0	155	155
Other direct program expenses	0	269,087	269,087	0	0	0
Women's Leadership Council	0	19,251	19,251	0	0	0
Maintenance	14,354	46,868	61,222	16,014	33,760	49,774
Training	1,568	13,518	15,086	1,207	5,245	6,452
United Way of America dues	<u>12,575</u>	<u>4,800</u>	<u>17,375</u>	<u>55,332</u>	<u>57,847</u>	<u>113,179</u>
Subtotal	<u>41,126</u>	<u>523,336</u>	<u>564,462</u>	<u>145,506</u>	<u>201,343</u>	<u>346,849</u>
Total Functional Expenses	<u>\$ 4,746,219</u>	<u>\$ 1,127,243</u>	<u>\$ 5,873,462</u>	<u>\$ 376,218</u>	<u>\$ 759,033</u>	<u>\$ 1,135,251</u>



UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2020

	Program Services			Supporting Services		
	Allocation Services	United Way Programs	Total	Organizational Administration	Fundraising	Total
EXPENSES						
Community investments	\$ 4,221,650	\$ 0	\$ 4,221,650	\$ 0	\$ 0	\$ 0
Salaries	108,156	214,531	322,687	165,889	405,176	571,065
Payroll taxes	8,446	17,747	26,193	10,492	30,485	40,977
Employee benefits	18,000	57,766	75,766	35,019	69,041	104,060
Subtotal	134,602	290,044	424,646	211,400	504,702	716,102
Marketing	37	3,999	4,036	25,958	15,271	41,229
Bank charges	0	0	0	10,745	0	10,745
Supplies	760	1,769	2,529	1,088	9,201	10,289
Printing and copying	0	0	0	0	9,131	9,131
Postage and shipping	921	2,424	3,345	1,657	4,235	5,892
Telephone and networks	1,863	4,540	6,403	2,921	8,777	11,698
Occupancy	2,259	7,405	9,664	4,066	10,389	14,455
Board/staff development	0	0	0	2,002	0	2,002
Insurance	721	2,037	2,758	4,374	3,319	7,693
Miscellaneous	85	3,487	3,572	10,945	4,526	15,471
Dues and subscriptions	314	305	619	1,383	1,534	2,917
Depreciation	4,079	5,267	9,346	15,500	18,763	34,263
Legal and professional	846	46,987	47,833	19,897	3,890	23,787
Awards	0	0	0	94	1,524	1,618
Kick-Off	0	0	0	0	26,805	26,805
Luncheon	0	0	0	3,617	0	3,617
Victory celebration	0	0	0	0	4,190	4,190
Other direct program expenses	0	289,496	289,496	0	0	0
Women's Leadership Council	0	74,843	74,843	0	0	0
Maintenance	5,567	36,927	42,494	8,713	21,284	29,997
Training	0	6,115	6,115	1,614	9,643	11,257
United Way of America dues	7,281	2,417	9,698	29,620	33,494	63,114
Subtotal	24,733	488,018	512,751	144,194	185,976	330,170
Total Functional Expenses	\$ 4,380,985	\$ 778,062	\$ 5,159,047	\$ 355,594	\$ 690,678	\$ 1,046,272

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

	2021	2019
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	<b><u>\$ 2,260,972</u></b>	<u>\$ 656,136</u>
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	52,590	43,609
Gain on investments, net	(400,637)	(31,773)
Other income - paycheck protection program	(228,996)	0
Changes in:		
Pledges receivable, less allowance for uncollectible	(810,745)	963,513
Accounts receivable	(62,947)	13,693
Other assets	3,322	(3,189)
Split interest agreement	(217,395)	(26,888)
Accounts payable and accrued expenses	49,436	32,695
Allocations and donor designations payable	468,830	(726,411)
Total adjustments	<b><u>(1,146,542)</u></b>	<u>265,249</u>
Net cash provided by operating activities	<b><u>1,114,430</u></b>	<u>921,385</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sale or maturities of investments	438,271	164,529
Purchase of investments	(689,833)	(182,960)
Purchase of fixed assets	<u>(14,610)</u>	<u>(49,680)</u>
Net cash used in investing activities	<b><u>(266,172)</u></b>	<u>(68,111)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from paycheck protection program loan	<u>0</u>	<u>228,996</u>
Net cash provided by financing activities	<b><u>0</u></b>	<u>228,996</u>
Net increase in cash and cash equivalents	848,258	1,082,270
Cash and cash equivalents, beginning	<u>4,202,002</u>	<u>3,119,732</u>
Cash and cash equivalents, ending	<b><u>\$ 5,050,260</u></b>	<u>\$ 4,202,002</u>

See Notes to Financial Statements.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 1: Nature of Operations

United Way of the Chattahoochee Valley, Inc. (“Organization”) is a Georgia nonprofit organization founded in 1952 and incorporated under its current name on August 29, 1995. Its purpose is to increase the organized capacity of people to care for one another by providing, with its member agencies, need and effective health, rehabilitation, social adjustment and character building programs.

NOTE 2: Summary of Significant Accounting Policies

Basis of Accounting - The Organization's financial statements have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Basis of Presentation - The Organization follows all applicable standards under accounting principles generally accepted in the United States of America (“GAAP”). Under those standards, the Organization is required to report information regarding its financial position and activities according to two classes of net assets:

Net assets without donor restrictions: Net assets not subject to donor-imposed stipulations.

Net assets with donor restrictions: Net assets subject to donor-imposed stipulations that are to be either (1) maintained in perpetuity by the Organization, or (2) maintained until the Organization satisfies certain purpose or time restrictions.

Cash and Cash Equivalents - For purposes of the Statement of Cash Flows, cash includes all monies in banks and on hand.

Revenue Recognition - Contributions received are recorded as support, with or without donor restrictions, depending on the existence of any donor restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions. The Organization reports any donor-restricted contributions whose restrictions are met in the same accounting period as net assets without donor restrictions.

The Organization receives certain goods and services as in-kind gifts. These gifts are recorded at management’s estimate of fair value on the date received. Many individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services under GAAP.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 2: Summary of Significant Accounting Policies (Continued)

Functional Expenses - Salaries and payroll related costs are allocated to the various supporting and program services of the Organization based on estimates of time incurred for the services by full-time equivalent staff. All other program costs not specifically identified are allocated based on estimates by management. These allocations are reviewed annually and changed as applicable to reflect changes in the activities of the Organization and its personnel.

Payments and Designations - Donors may designate their gifts to specific nonprofit agencies. The nonprofit agencies are required to provide the Organization with documentation of their tax-exempt status. The collection of these contributions and distribution to donor-specified agencies are transactions in which the Organization is acting as an agent. These transactions are not reported on the Statement of Activities as revenue and expenses, but are included in total campaign results. Amounts collected and held at year end are reported as agency funds payable. The Organization honors all designations made to each member organization, but retains variance power.

Donated Property, Equipment and Supplies - Donations of property, equipment and supplies are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as contributions with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies those net assets with donor restrictions to net assets without donor restrictions at that time.

Estimates - The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investments - Investments are stated at fair value. Net appreciation or depreciation of the fair value of investments consists of the unrealized appreciation or depreciation of investments held during the year, as well as the realized gain or loss on sale of investments which represents the difference between net sales proceeds and cost or previous fair value of the investments sold. The net realized and unrealized gains and losses on investments are reflected in the statements of activities.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 2: Summary of Significant Accounting Policies (Continued)

Fair Value Measurements - GAAP establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1      Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2      Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3      Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used maximize the use of observable inputs and minimize the use of unobservable inputs. See Note 4 relating to assets for which fair value measurements apply.

Fixed Assets and Depreciation - Assets are recorded at cost, if purchased, or estimated fair value, if donated, on the date contributed. Major additions and improvements of \$1,000 or greater are capitalized while replacements, maintenance and repairs, which do not improve or extend the life of the respective assets are expensed as incurred. When fixed assets are sold or otherwise disposed of, the asset account and accumulated depreciation are relieved and any resulting gain or loss is included in operations. Depreciation is computed on the straight-line method over the estimated useful life of the asset.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 2: Summary of Significant Accounting Policies (Continued)

The useful lives of fixed assets for the purposes of computing depreciation are:

Buildings and improvements	5 - 30 years
Furniture and fixtures	5 - 10 years
Equipment	3 - 10 years
Other assets	5 - 7 years

Income Taxes - The Organization is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code and, therefore, has made no provision for federal or state income taxes in the accompanying financial statements. In addition, the Organization has been classified, by the Internal Revenue Service, as an organization that is not a "private foundation" within the meaning of section 509(a)(2) of the Internal Revenue Code.

GAAP requires recognition of a liability for the benefit resulting from any uncertain tax positions taken by the Organization. The tax returns of the Organization are subject to examination by the Internal Revenue Service ("IRS") and state taxing authorities. There are currently no audits for any tax periods in progress. Based on evaluation of the Organization's tax positions, management believes all positions would be upheld under an examination. Therefore, no provision for the effect of uncertain tax positions has been recorded for the year ended June 30, 2021.

Subsequent Events - The Organization has evaluated all transactions that may qualify for subsequent event disclosure through October 20, 2021, which is the date of the financial statements were available to be issued. There were no transactions discovered that were required to be disclosed under the aforementioned professional guidance.

Reclassification - Certain items in the 2020 financial statements have been reclassified in order to be in conformity with the 2021 statement presentation.

NOTE 3: Pledges Receivable

Unconditional promises to give (pledges) that are expected to be collected within one year are recorded at net realizable value. Contributions expected to be realized in more than one year have been discounted to net present value at an applicable interest rate. This valuation method is classified as a level 2 input within the fair value hierarchy as described in Note 2, Fair Value Measurements.

There are no conditional promises to give for the years ended June 30, 2021 and 2020.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 3: Pledges Receivable (Continued)

The discount rate used for promises to give in future years is 2.53%, which is the yield on a 10-year treasury note at the date of the multi-year pledge.

Pledges receivable, less allowance for uncollectible is as follows at June 30, 2021:

	<u>20-21 Campaign</u>	<u>Multi-year Pledges</u>	<u>Total</u>
Pledges receivable	\$ 3,778,933	\$ 51,286	\$ 3,830,219
Less: discount		(7,173)	(7,173)
Less: allowance for uncollectible	<u>(989,265)</u>	<u>0</u>	<u>(989,265)</u>
	<u>\$ 2,789,668</u>	<u>\$ 44,113</u>	<u>\$ 2,833,781</u>

Pledges receivable, less allowance for uncollectible is as follows at June 30, 2020:

	<u>19-20 Campaign</u>	<u>Multi-year Pledges</u>	<u>Total</u>
Pledges receivable	\$ 3,184,954	\$ 64,107	\$ 3,249,061
Less: discount		(8,310)	(8,310)
Less: allowance for uncollectible	<u>(1,217,715)</u>	<u>0</u>	<u>(1,217,715)</u>
	<u>\$ 1,967,239</u>	<u>\$ 55,797</u>	<u>\$ 2,023,036</u>

Allowance for uncollectible pledges receivable is estimated based on management's best knowledge of past and current events and assumptions about future events.

Amounts due in:

Less than one year	\$ 3,791,754
One to five years	<u>38,465</u>
Total pledges receivable	3,830,219
Less discount on multi-year pledges	<u>(7,173)</u>
Total pledges receivable, net of discount	<u>\$ 3,823,046</u>

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 4: Investments

The following summarizes investments, and the related unrealized gain in total for the years ended June 30, 2021 and 2020:

	2021		
	COST	FAIR VALUE	UNREALIZED GAIN
Money market funds	\$ 121,325	\$ 121,325	\$ 0
Marketable equity securities	931,579	1,475,854	544,275
Fixed income funds	459,910	471,853	11,943
Total investments	\$ 1,512,814	\$ 2,069,032	\$ 556,218
	2020		
	COST	FAIR VALUE	UNREALIZED GAIN
Money market funds	\$ 79,776	\$ 79,776	\$ 0
Marketable equity securities	758,595	970,039	211,444
Fixed income funds	350,194	367,018	16,824
Total investments	\$ 1,188,565	\$ 1,416,833	\$ 228,268

The following summarizes investment income for the years ended June 30, 2021 and 2020:

	2021	2020
Investment earnings	\$ 38,880	\$ 52,099
Net realized gain on sales of investments	72,687	13,375
Net unrealized gain on investments	327,950	18,398
Investment income	439,517	83,872
Investment fees	(11,009)	(8,954)
Total net investment income	\$ 428,508	\$ 74,918

The Organization's investments are valued at the closing market price on the active market on which the individual securities are traded for level 1 investments.



UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 5: Split Interest Agreement

Split interest agreement consists of the Organization’s share, as a remainder beneficiary, of a charitable trust receivable recorded at estimated fair value. The Organization’s interests have been estimated using U.S. Treasury Department AFR mid-term interest rate on an annual basis to discount the Organization’s share of remaining assets to present value. This valuation method is classified as a level 2 input within the fair value hierarchy as described in Note 2.

The present value of the future expected benefits total \$1,052,393 and \$834,998 as of June 30, 2021 and 2020, respectively. based on terms of the agreement and the applicable discount rate.

NOTE 6: Fixed Assets and Accumulated Depreciation

Fixed assets and accumulated depreciation at June 30, 2021 and 2020, respectively, are summarized as follows:

	2021	2020
Land	\$ 30,925	\$ 30,925
Building and improvements	739,055	739,055
Furniture and fixtures	19,597	19,597
Equipment	221,536	206,928
Total fixed assets	1,011,113	996,505
Less: accumulated depreciation	(743,034)	(690,446)
Fixed assets - net	\$ 268,079	\$ 306,059

NOTE 7: Donor Designations Payable

United Way of the Chattahoochee Valley, Inc. included amounts designated by donors for specific non-partner organizations as a portion of gross campaign results on the Statement of Activities for the campaign year. These are considered agency transactions rather than contributions, and are reflected as liabilities on the Statement of Financial Position. The Statement of Activities shows a reduction of net campaign revenue for these pledges and a reduction of gross funds awarded/distributed.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 8: Paycheck Protection Program

In April 2020, the Organization received a loan from Synovus under the Paycheck Protection Program (the “PPP Loan”) offered by the U.S. Small Business Administration (“SBA”) in a principal amount of \$228,996 pursuant to Title 1 of the Coronavirus Aid, Relief and Economic Security Act (the “CARES Act”). The loan was forgiven in full in the current year and is included in Other income in the Statement of Activities for the year end June 30, 2021.

NOTE 9: Net Assets

Net assets with donor restrictions are summarized as follows:

	<b>2021</b>	<b>2020</b>
Subject to expenditure for a specified purpose:		
Women's Initiative	\$ 59,486	\$ 51,161
Community schools	224,279	225,834
Stuff the bus	29,441	23,455
The Basics	69,464	0
Other programs	11,413	12,461
Subject to the passage of time:		
Future campaign years	270,439	31,895
Split interest agreement	1,052,393	834,998
Total net assets with donor restrictions	\$ 1,716,915	\$ 1,179,804

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by the passage of time or occurrence of other events specified by donors.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 9: Net Assets (Continued)

	2021	2020
Purpose restrictions accomplished:		
Women's Initiative	\$ 19,251	\$ 74,842
Community schools	149,555	0
The Basics	56,364	0
Stuff the bus	42,759	7,225
Other programs	68,625	20,225
Home for Good Program	449,157	292,375
Total purpose restrictions accomplished	785,711	394,667
Time restrictions expired	31,895	22,189
Total restrictions released	\$ 817,606	\$ 416,856

NOTE 10: Availability of Financial Assets

The following reflects the Organization's financial assets at June 30, 2021, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of June 30, 2021.

Financial assets, at June 30, 2021	\$ 11,112,113
Less those unavailable for general expenditures due within one year due to:	
Contractual or donor-imposed restrictions:	
Restricted by donor with time or purpose restrictions	(425,375)
Restricted - split-interest agreement	(1,052,393)
Financial assets available to meet cash needs for general expenditures within one year	\$ 9,634,345

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 10: Availability of Financial Assets (Continued)

The Organization is substantially supported by contributions and grant awards. The Organization believes it has sufficient financial assets to meet expected cash needs for its general expenditures within one year, but plans to fund those cash needs with its cash on hand, collection of accounts receivable and revenue received within the following year. As part of the Organization's cash management, the Organization funds operations through current year revenues and structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. The financial assets noted above are available to be drawn upon in the event of financial distress or an immediate liquidity need resulting from events outside the typical operating cycle.

NOTE 11: Description of Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

Community Investments: Includes the functions of fund distribution to organizations supported by the United Way of the Chattahoochee Valley, Inc.

UW Volunteer Center: Assists the Organization by promoting volunteering programs needed in the community.

Stuff the Bus: The Organization collaborates with corporate partners and the community to donate, collect, sort and distribute school supplies. The program provides filled backpacks to local students in Title I Elementary Schools and other under-achieving schools.

Home for Good: In cooperation with the City of Columbus, Home for Good: The Alliance to End Homelessness is charged with implementing the 10-Year Plan to End Homelessness. The 10-Year Plan provides the framework for advancing the community from a model of managing the immediate needs of homelessness to ending homelessness through long-term planning and key strategies.

211 United Way Chattahoochee Valley: Provides a single point of entry for all residents of the community to access assistance with online and telephone access 24 hours a day, 7 days a week. Individuals will receive access to emergency assistance, self-help and quality of life services, childcare and many other health and social services. The program will serve 8 counties and connect people to the assistance they need to address challenges of everyday living as well as those that develop during times of disasters and emergencies.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 11: Description of Program and Supporting Services (Continued)

Organizational Administration: Includes the functions necessary to maintain an equitable employment program; ensure an adequate working environment; provide coordination and articulation of the Organization's program strategy through the Office of the President; secure proper administrative functioning of the Board of Directors; and manage the financial and budgetary responsibilities of the Organization.

Fundraising: Provides the structure to encourage and secure private financial support from individuals, foundations and corporation.

NOTE 12: Defined Contribution Plan

During 1996, the Organization adopted a defined contribution plan covering all employees if they are at least 21 years of age and have completed one year of employment. The monthly employer contribution on behalf of a participant shall be 7% of the participant's compensation.

On January 1, 2008, the Organization changed its defined contribution plan to a 401K plan ("Plan"). The Plan has no age restrictions and the Organization continues to contribute up to 7% of the employee's salary. During 2010, the Organization amended the Plan to include a safe-harbor provision.

It is the Organization's policy to expense contributions and any administrative costs each year and to fund such costs. The amount contributed to the Plan for the years ended June 30, 2021 and 2020 was approximately \$57,000 and \$50,000, respectively.

NOTE 13: Supplemental Cash Flow Information

During the years ended June 30, 2021 and 2020, the Organization received contributions and payments on prior pledges in the form of stock totaling approximately \$788,000 and \$1,316,000, respectively.

During the years ended June 30, 2021 and 2020, the Organization received in-kind gifts totaling \$97,560 and \$171,519, respectively, for advertising as well as other goods distributed as a direct program expense.

UNITED WAY OF THE CHATTAHOOCHEE VALLEY, INC.  
COLUMBUS, GEORGIA  
NOTES TO FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 14: Concentrations

Concentrations of Credit Risk

The Organization maintains its cash at various financial institutions. The Organization has exposure to credit risk to the extent that its total cash exceeds amounts covered by federal deposit insurance. At June 30, 2021 the uninsured amount was approximately \$1,564,000.